



## MAKE **SIGNIFICANT SAVINGS** WHEN INVESTING IN TECHNOLOGY

Have you considered all the funding options when investing in new hardware or software projects? Finance models aren't just designed for firms that need funding to buy the latest technology. Cash-rich firms can also benefit from the considerable post-tax savings that leasing delivers in comparison to outright purchase, as well as residual values and administrative support.

### WHY FINANCE OPTIONS ARE COST EFFECTIVE?

- Fully tax deductible rentals generate more savings by accelerating your tax relief, especially for higher rate tax payers.
- Your savings are increased with residual value investment at our risk.
- We can help remove the spikes associated with purchase in your cash flow and replace them with fixed rentals.
- You can invest in what you need, not just what your budget dictates.
- We free up your cash so you can invest in activities that are essential to your firm.
- You leave all administrative burden on us, saving you precious time and resources.
- You pass the costs, risks and responsibilities of ownership onto us.

### Why choose Econocom?

Our business development managers combine over **20 years of experience in the legal sector.**

We **listen to you** to gain a deeper understanding of your needs.

We are **experts in legal technology**, and can finance software projects and/or delivered services.

We are **independent** of manufacturers and software vendors.

We are the finance partner to many of the **country's top law firms.**

## ECONOCOM FINANCE OPTION SHOWING AN 8.2% SAVING WHEN COMPARED TO CASH PURCHASE



\*Data based on £500,000 project compared to external cost of funds (including fees) of 2%. Taxation rate 47% & writing down allowances at 18%.

“This technology is fundamental to sustaining our commercial and competitive advantage, and for the firm’s next stage of growth. As with any project, business partners must be chosen carefully. Our strong relationship with Econocom was key to the success of our project.”

David Abrahams,  
Matthew Arnold Baldwin LLP

## WHAT DO YOU GET FROM NEW TECHNOLOGY?

- Become more agile and respond faster to your clients.
- Give your clients a higher level of service.
- Provide certainty of cost on specific projects.
- Drive efficiency by integrating back office systems.
- Access all your data in one place, at all times, on any device.

## WHAT ASSETS CAN WE FUND?

- Hardware: PCs, tablets, servers, telecoms, digital devices and more.
- Software projects (including associated delivered services): Practice Management Systems (PMS), Case Management Systems (CMS), Document Management Systems (DMS), Business Process Management (BPM), Digital Dictation (DD), Time capture/recovery, E-Discovery/e-Disclosure, Content solutions.



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