



THE CHALLENGE

Tyne Coast College is a further education college in the North East with 5 campuses and over 15,000 students.

Econocom has worked with Tyne Coast College for the past few years to **strengthen learning and teaching processes with the use of technology**.

Following the recent shift to a hybrid work environment, the college needed a way to **refresh their IT estate with new laptops** whilst keeping their payments level **within existing budgets**.



THE SOLUTION

Econocom's Technology Refresh Option (TRO) enables a **cost effective** way to keep the college's digital estate current, while **minimising the time and effort** required in financing and maintaining it.

Included in the TRO were all the **delivery and warranty costs** of the laptops. This provided **complete flexibility** in the college managing their dynamic ICT portfolio.

The college can **upgrade, refresh and dispose** of any part of its estate **at any time**.



THE ECONOCOM TOUCH

Econocom manages the registration of assets and billing data and **pays all supplier invoices**.

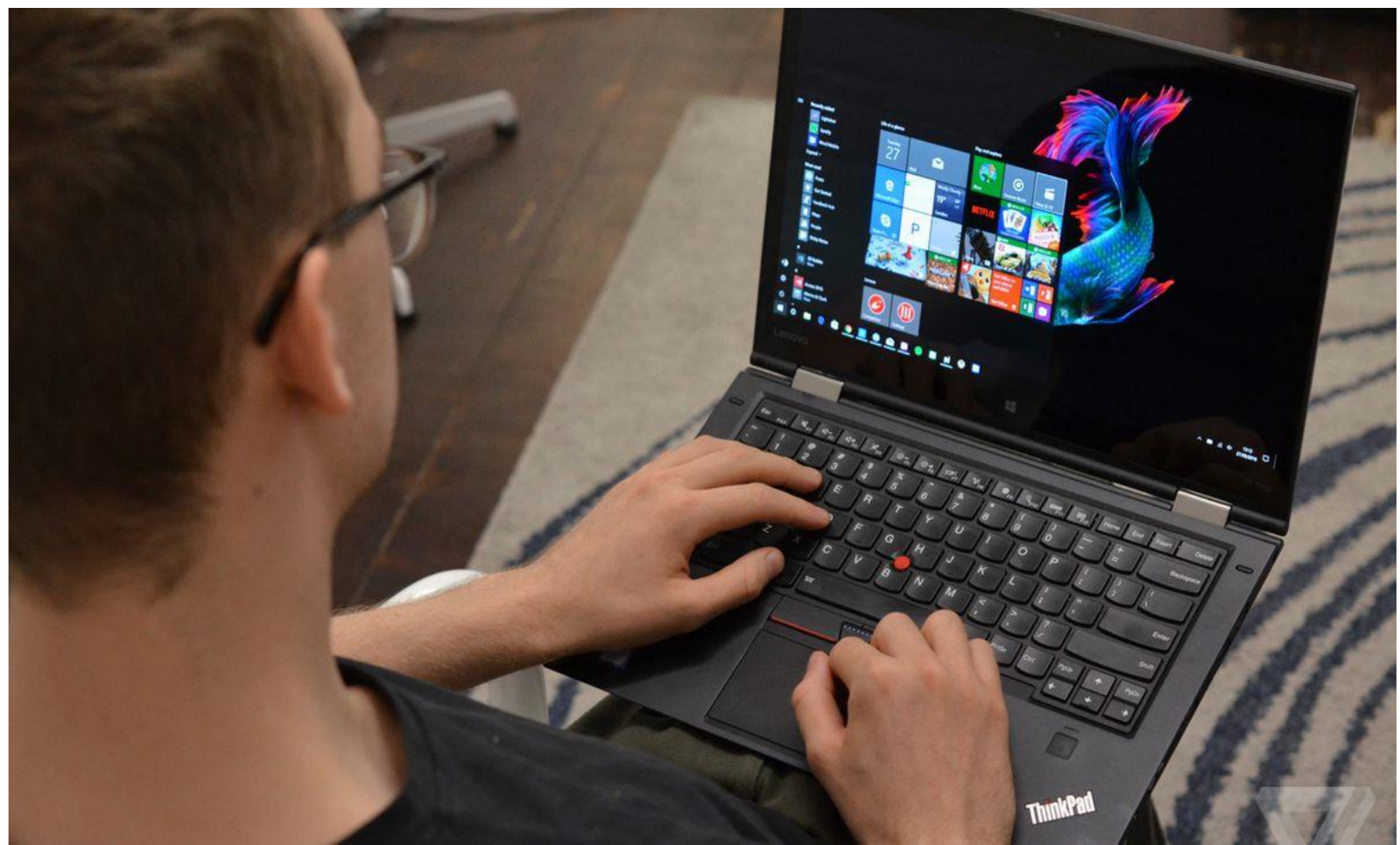
The college can replace an agreed proportion of the products with more modern equipment during the contract, ensuring they always have the latest technology at a steady cost.

**100's of custom-spec
Lenovo Laptops**
financed via a Technology Refresh
Option (TRO) subscription



ADDED VALUE:

- Access to the latest technology
- Spread costs over time
- Refresh technology at any time
- Flexible solution in line with educational needs



The Covid-19 pandemic has resulted in a step change in how technology is used within education, a change that we think will persist after the pandemic ends. When we identified a need to upgrade our lecturers IT equipment to meet the challenges of Covid we were able to do so quickly and easily thanks to Econocom.

Craig Scott – Director of IT – Tyne Coast College

